

# Comparisons of Job Characteristics

**Focus Occupation: Real Estate Sales Agents (41-9022)**

**Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)**

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

## Knowledge

Similarity of Focus Occupation to Associated Occupation: 70

**Focus Occupation: Real Estate Sales Agents (41-9022)**

**Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)**

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation
Customer and Personal Service	11.3	15.1	19.4	>> Current knowledge level is likely more than sufficient
Mathematics	9.2	14.0	10.4	<< Extensive education and/or training may be required
Building and Construction	4.0	12.3	7.0	<< Extensive education and/or training may be required
Clerical	7.3	11.9	10.5	< Expanded education and/or training may be required
Law and Government	5.9	10.3	11.4	> Current knowledge level is likely sufficient
Economics and Accounting	4.4	9.0	7.0	< Expanded education and/or training may be required
Geography	3.9	8.2	5.3	<< Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Skills

Similarity of Focus Occupation to Associated Occupation: 83

**Focus Occupation: Real Estate Sales Agents (41-9022)**

**Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)**

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation
Critical Thinking	10.8	13.0	11.6	< A higher skill level may be required
Reading Comprehension	10.7	12.8	11.5	< A higher skill level may be required
Writing	9.2	11.2	10.1	< A higher skill level may be required
Judgment and Decision Making	9.4	10.8	10.6	0 Current skill level may be sufficient

Active Learning	8.7	10.5	9.8	0	Current skill level may be sufficient
Mathematics	6.2	9.4	8.1	<	A higher skill level may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

Abilities		Similarity of Focus Occupation to Associated Occupation: 95			
Focus Occupation: Real Estate Sales Agents (41-9022)					
Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)					
Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Near Vision	11.1	13.1	11.1	<	Some improvement in abilities may be required
Written Comprehension	11.0	13.0	12.3	0	Current ability level may be sufficient
Deductive Reasoning	10.6	12.4	10.6	<	Some improvement in abilities may be required
Inductive Reasoning	10.2	11.7	9.2	<	Some improvement in abilities may be required
Category Flexibility	9.0	10.3	9.0	<	Some improvement in abilities may be required
Mathematical Reasoning	6.3	9.1	8.2	<	Some improvement in abilities may be required
Number Facility	6.3	8.9	8.3	0	Current ability level may be sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common		Similarity of Focus Occupation to Associated Occupation: 85
<b>Focus Occupation: Real Estate Sales Agents (41-9022)</b> <b>Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)</b>		
Work Activities	Exclusivity of Activity	
Analyze financial data	57	
Appraise value of real estate	95	
Compute financial data	53	
Follow contract, property, or insurance laws	70	
Inspect property	85	
Maintain records, reports, or files	5	
Obtain information from individuals	24	
Use real estate terminology	95	

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Tools and Technologies that Both Occupations Have in Common

Similarity of Focus  
Occupation to Associated  
Occupation: 81

**Focus Occupation: Real Estate Sales Agents (41-9022)**

**Associated Occupation: Appraisers and Assessors of Real Estate (13-2021)**

Tools and Technologies	Exclusivity
Business function specific software	1
Computers	1
Content authoring and editing software	1
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Industry specific software	1
Information exchange software	1
Length and thickness and distance measuring instruments	2
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.